# MARIO CISNEROS

# **Digital Consultant**

# **PROFILE**

A technology professional highly skilled at translating business requirements into elegant user experiences.

#### **EXPERIENCE**

# MCDigital (2003 - PRESENT)

A digital consultant that's equal parts research analyst, information architect, interaction and visual designer, frontend developer, analytics, SEO and content marketing specialist.

#### Pisoni Enterprises (6/2007 - 2021)

Designed and developed websites including DFW Gun Range, Southwest Group Protective Services and MA BJJ Academy.

- Developed an online application that increased registration for classes in concealed handgun licensing by 90%.
- Created SEO programs that improved conversion rates by an average of 8%.

# MA BJJ Academy KPI - 2021:

- Setup and managed Google Analytics Users: 12,506
- Setup and managed Google Ads Trial Offer: 3,683 clicks

#### Other consultancy work includes:

Torchmark, BCBS, Amdocs, Fossil, Mary Kay and Verizon

# **ELECTRONIC DATA SYSTEMS (10/2005 - 5/2009)**

Lead visual frontend developer charged with managing design projects for their corporate Internet and Intranet sites.

- Redesigned travel site that earned a Webby Award for outstanding Intranet development.
- Redesigned recruiting organization's external website, which resulted in a **30% increase** in site traffic.
- Led a highly-visible, time-sensitive Web-based initiative for an external client that resulted in EDS being named <u>Technology Partner of the Year</u> (PDF, 61K).

### PEROT SYSTEMS (5/1996 - 6/2003)

Lead web designer tasked with defining the design, layout, composition, and development of large scale Intranet sites.

- Designed the corporate training Intranet (PSU)
- · Designed the internal communications Intranet
- Developed HTML curriculum for the Engineering Program

# **PORTFOLIO**

My website is my best marketing tool, which includes a portfolio of wireframes, mockups, app and website designs all intended to help you better evaluate my qualifications.

Creative Assets Overview

#### **SKILLS**

- Extensive experience designing wireframes, high-fidelity mockups and functional prototypes
- · Fluent in responsive web design technologies
- · Proficient using Bootstrap mobile first framework
- · Proficient coding valid HTML semantic markup
- Proficient writing CSS/Sass-driven layouts
- Proficient using JavaScript for rapid prototyping
- · Strong working knowledge of Developer Tools
- · Accessibility and page weight evaluation tools
- · Designing and deploying HTML email newsletters
- Strong working knowledge of SEO and analytics
- Strong working knowledge of inbound marketing

#### SOFTWARE

Strong working knowledge of web authoring, graphic, marketing and project management tools including:

- · Atom and WordPress
- · Figma, Sketch, InVision
- · Google Analytics and Search Console
- · Basecamp, Freedcamp, Monday.com
- · Git and Github

# **EDUCATION**

#### LAWRENCE TECHNOLOGY UNIVERSITY

Course Work - Humanities and Computer Science

#### CONTACT

M: (469) 867-7131

E: mscisneros@gmail.com

In: mario-cisneros-consultancy